

CURRICULUM VITAE

Anne Maass

Present address:

Dipartimento di Psicologia dello Sviluppo e della Socializzazione (DPSS)
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Citizenship: Italian and German

Languages: German (native language), English, Italian

Education:

1972-75 Universitaet Heidelberg (Germany): Psychology (minor: Sociology)
1975-76 Universita' di Roma (Italy): Clinical Psychology
1976-78 Universitaet Heidelberg (Germany): Psychology (minor: Sociology)
1978-82 Florida State University: Social Psychology (minor: Statistics)

Degrees:

1978 Diplom, Universitaet Heidelberg, Psychology
Thesis: *Sozialer Einfluss durch Minoritaeten (Social influence of minorities)*

1980 M.S., Florida State University, Social Psychology
Thesis: *Minority influence theory: Is it applicable only to majorities?*

1982 Ph.D., Florida State University, Social Psychology
Thesis: *Compliance versus internalization: Differential processes of minority influence and conformity.*

Employment:

Full Professor, Social Psychology, University of Padova, since 2001
Associate Professor, Social Psychology, University of Padova, 1992-2001
Assistant Professor, Social Psychology, University of Padova, 1984-1992
Hochschulassistentin, Universitaet Kiel, 1982-1984
Evaluation Specialist, Florida State University, School of Social Work,
project 4-A, Aid for Families with dependent Children (NSF grant), 1981-82
Research Assistant, Florida State University, Psychology Department,
Eyewitness identification (NSF grant) 1979-81

Research Assistant, Universitaet Heidelberg, Psychology Department:
Language development and semantic understanding in young children (CIEL grant, Stiftung Volkswagenwerk), 1974-75

Visiting Positions

Visiting position as Humboldt fellow, University of Mannheim, 2012
Visiting Scholar, Nagoya University, Fall 2011
Visiting Professor, Vrij Universiteit Amsterdam, Spring 2008
Visiting Scholar, Sir Allan Sewell Fellow, Griffith University, Summer 2002
Visiting Scholar, Sir Allan Sewell Fellow, Griffith University, Winter 1999/2000
Visiting position as Humboldt fellow, University Heidelberg, Summer 1997
Visiting Scholar, University of California at Davis, Fall 1994
Visiting position as Humboldt fellow, University Kiel, Summer 1992
Visiting position as Humboldt fellow, University Kiel, Summer 1991
Visiting position as Humboldt fellow, University Kiel, Winter 1990
Visiting Assistant Professor, Arizona State University, all 1986

Honors/Grants:

Henri Tajfel Award – European Association of Social Psychology (2011)
Gordon Allport Intergroup Relations Prize (2009)
Sir Allan Sewell Fellowship, Griffith University
Alexander von Humboldt fellowship (Universitaet Kiel, Universitaet Heidelberg)
German Academic Exchange Service (DAAD) post-graduate fellowship
(Florida State University)
Robert E. Schmidt fellowship (Universita' di Roma)

Invited Colloquia and Key Notes (since 2007)

Society for Consumer Psychology, Florence, 2012

European Association of Social Psychology, General Meeting, 2011

Small Group Meeting on Socially Situated Cognition, Lisbon 2011

National Conferences of the Italian Psychology Association – Experimental Psychology Section, Chieti 2009

Thinking Conference, Venice, 2008

Utrecht University, NL., 2008

University of Jena, Germany, 2007

ESCON Brno, Czech Republic, 2007

National and international research funding (since 1995)

- 2012-2014 CARITRO “*Homophobia, gender stereotypes and information transmitted by the voice*” (96.638 euro)
- 2009-2011PRIN, Italian Ministry of Research "Embodiment and social cognition: The role of sensory-motor processes in the perception of individuals and groups (PI - 116.000 Euro)
- 2008-2012 Marie-Curie Initial Training Grant “*Language, Cognition and Gender*” (198,054 Euro)
- 2004 Australian Research Council. Three-year grant on Peer rejection and the Maladaptive Social Behavior of Children and Adolescents (co-investigator)
- 2003 Cofin Grant Italian Ministry of Education, University and Research Stereotypes and social stigma: The minority’s perspective (PI)
- 2001 Australian Research Council. Three-year grant on Ethnic Prejudice in Children : Development and Treatment (co-investigator)
- 1999 Cofin Grant Italian Ministry of Education, University and Research Social Identity, risk behaviors and prejudice in pre-adolescence (co-investigator)
- 1996 Cofin Grant Italian Ministry of Education, University and Research Stereotypes: Cognitive, motivational and linguistic processes (co-investigator)

Research Interests:

- (1) Cognitive and language processes in stereotyping
- (2) Gender stereotyping and stereotype threat
- (3) Minority influence
- (4) Eyewitness identification
- (5) Development of prejudice in children

Membership in Professional Organizations:

APS Fellow and member of Integrative Science Initiative group
Society of Experimental Social Psychology (Fellow since 2009)
European Association of Experimental Social Psychology
American Psychological Association
Associazione Italiana di Psicologia
EDRA (Environmental Design Research Association – up to 2005)
IAPS (International Association for People-Environment Studies – up to 2005)
Member of the Task Force on Language and Discrimination of the International Association of Language and Social Psychology (http://www.ialsp.org/task_force.htm) (2005-)
Member of the Executive committee of the European Association of Experimental Social Psychology (1996 – 2002)

Editorial:

Chief Editor:

- 2009-11 Chief editor (together with Russell Spears) of European Journal of Social Psychology

Associate Editor:

1990-93 European Journal of Social Psychology
1997- 2001 Group Processes and Intergroup Relations
1997- European Monographs in Social Psychology
2005- 2008 Journal of Personality and Social Psychology

Editorial Consultant/Editorial Board:

1986-89 European Journal of Social Psychology
1990-93 British Journal of Social Psychology
1991 European Journal of Social Psychology
1- European Review of Social Psychology
2001- Social Cognition

also ad-hoc reviewer for:
National Science Foundation
J. S. Guggenheim Memorial Foundation
Australian Research Council

Service (since 2012):

Advisory Board of the Centro de Investigacao e Intervencao Social (CIS-IUL), Instituto Universitario di Lisboa (2012)

Department Coordinator of 2012 evaluation of DPSS by the National Agency for the Evaluation of Universities and Research Institutes (ANVUR)

ISCON (International Social Cognition Network)

APS Integrative Science Initiative (member)

Teaching:

Psychology Department, University of Kiel (1982-84):

Social psychological approaches to racism
The psychology of groups
Modern personality research: Introduction
The crisis in personality psychology: methodological and conceptual solutions
Social psychological approaches to the self
The psychology of women and men
Practicum in psychological experimentation
Experimental design and data collection

Psychology Department, Arizona State University (1986):

Majority-minority relations
The social psychology of the self

Dipartimento di Psicologia Generale, University of Padova (1984-95):
Dipartimento di Psicologia dello Sviluppo e della Socializzazione (1995-)

Practicum in social-psychological experimentation
Stereotyping and intergroup relations
The psychology of mass communication
Social psychology
Environmental psychology
Social Cognition
Prejudice
Social Psychology of Health
Gender differences in communication

Language and Social Cognition (doctoral course)
How to publish in high impact journals? (doctoral course)
Reviewing for international journals (doctoral course)

LIUC (Castellanza) 1997

LIUC (Treviso) 1999

Social Cognition: Biases and errors in individual and group judgments

International Graduate School, Jena (2007)

Embodiment and spatial bias in social cognition

Free University of Amsterdam (2008)

Language, cognition and communication

Conference and Workshop Organization:

Marie-Curie Workshop on theoretical, methodological and skills development: Advanced level, Venice, 15-20. January, 2012

Member of the Scientific Committee of the General Meeting of the European Association of Experimental Social Psychology in Wuerzburg 19XX

ESF Expert Meeting, Venice, June 2008

Escon Annual Meeting, Volterra, September 2008

Publications

Under Review

Karasawa, M., Maass, A., Rakic, T. & Kato, A. (resubmitted). The Emergent Nature of Culturally-Based Age Categorization: A Japanese-Italian Comparison Study. *Journal of Cross-Cultural Psychology*

Maass, A., Suitner, C. & Nadhmi, F. (resubmission encouraged). What drives the spatial agency bias? An Italian-Malagasy-Arabic comparison study.

Suitner, C. & Maass, A. (under review). From spatial to social asymmetry: Intentional, automatic, and conditioned associations between gender and space.

Galdi, S., Maass, A., & Cadinu, M. (submitted). Objectifying television and sexual harassment.

Journal articles

Cadinu, M., Galdi, S., & Maass, A. (in press). Chameleonic social identities: Context induces shifts in homosexuals' self-categorization and self-stereotyping. *European Journal of Social Psychology*.

Merkel, E., Maass, A., & Frommelt, L. (2012). Shielding women against status loss: The masculine form and its alternatives in Italian language. *Journal of Language and Social Psychology*, 31, 311-320. [doi: 10.1177/0261927X12446599]

Gervais, S. J., Vescio, T. K., Foerster, J., Maass, A., Suitner, C. (2012). Seeing women as objects: The sexual body part recognition bias, *European Journal of Social Psychology*, 42, 743-753.

Carnaghi, A., Maass, A. & Fasoli, F. (2011). Enhancing masculinity by slandering homosexuals: The role of homophobic epithets in heterosexual gender identity. *Personality and Social Psychology Bulletin*. 37. 1655-1665.

Nesdale, D. Durkin, K., Maass, A, Kiesner, J., Griffiths, J., Daly, J., McKenzie, D. (2010). Peer group rejection and children's outgroup prejudice. *Journal of Applied Developmental Psychology*, 31, 134-144.

Caia, G., Ventimiglia, F., Maass, A. (2010). Container vs. dacha: The psychological effects of temporary housing characteristics on earthquake survivors. *Journal of Environmental Psychology*, 30, 60-66.

Maass, A. (2009). Culture's two routes to embodiment. A commentary. *European Journal of Social Psychology*, 39, 1290-1293.

Nesdale, D., Maass, A., Kiesner, J., Durkin, K., Griffiths, J., & James, B. (2009). Effects of peer group rejection and a new group's norms on children's intergroup attitudes. *British Journal of Developmental Psychology*, 27, 799-814.

Maass, A., Suitner, C., Favaretto, X., Cignacchi, M. (2009). Groups in space: Stereotypes and the spatial agency bias. *Journal of Experimental Social Psychology*, 45, 496-504.

Nesdale, D., Durkin, K., Maass, A., Kiesner, J., Griffiths, J. A. (2008). Effects of group norms on children's intentions to bully. *Social Development*, 17, 889-907.

Suitner, C. & Maass, A. (2008). The role of valence in the perception of agency and communion. *European Journal of Social Psychology*, 38, 1073-1082.

Carnaghi, A., Maass, A., Gresta, S., Bianchi, M., Cadinu, M., & Arcuri, L., (2008). Nomina sunt omina: On the inductive potential of nouns and adjectives in person perception. *Journal of Personality and Social Psychology*, 94, 839-859.

Maass, A., D'Ettole, C., & Cadinu, M. (2008). Check mate? The role of gender stereotypes in the ultimate intellectual sport. *European Journal of Social Psychology*, 38, 231-245.

Carnaghi, A. & Maass, A. (2007). In-Group and Out-Group Perspectives in the Use of Derogatory Group Labels: *Gay Versus Fag*, *Journal of Language and Social Psychology*, 26, 142-156.

Nesdale, D., Maass, A., Kiesner, J., Durkin, K., Griffiths, J., & Ekberg, A. (2007). Effects of peer group rejection, group membership, and group norms, on children's outgroup prejudice. *International Journal of Behavioral Development*, 31, 526-535.

Maass, A., Pagani, D. & Berta, E. (2007). How beautiful is the goal and how violent is the fistfight? Spatial bias in the interpretation of human behavior. *Social Cognition*, 25, 833-852.

Suitner, C. & Maass, A. (2007). Positioning bias in portraits and self-portraits: Do women make different decisions? *Empirical Studies of the Arts*, 25, 71-95.

Cadinu, M., Maass, A., Lombardo, M. & Frigerio, S. (2006). Stereotype threat: The moderating role of locus of control beliefs. *European Journal of Social Psychology*, 36, 183-197.

Maass, A. Cadinu, M., Taroni, M., & Masserini, M. (2006). The Induction-Deduction Asymmetry: Fact or artifact? *Social Cognition*, 24, 74-109.

Maass, A., Karasawa, M., Politi, F., Sayaka, S. (2006). Do verbs and adjectives play different roles in different cultures? A cross-linguistic analysis of person perception. *Journal of Personality and Social Psychology*, 90, 734-750.

- Maass, A., Cadinu, M., Boni, M., & Borini, C. (2005). Converting verbs into adjectives: Asymmetrical memory distortions for stereotypic and counter-stereotypic information. *Group Processes and Intergroup Relations*, 8, 271-290.
- Cadinu, M., Maass, A., Rosabianca, A., & Kiesner, J. (2005). Why Do Women Underperform Under Stereotype Threat? Evidence for the Role of Negative Thinking. *Psychological Science*, 16, 572-578.
- Nesdale, D., Griffith, J., Durkin, K., & Maass, A. (2005). Empathy, group norms and children's ethnic attitudes. *Applied Developmental Psychology*, 26, 623-637.
- Nesdale, D., Durkin, K., Maass, A., & Griffiths, J. (2005). Threat, group identification, and children's prejudice. *Social Development*, 14, 189-205.
- Nesdale, D., Maass, A., Durkin, K., & Griffiths, J. (2005). Group norms, threat, and children's ethnic prejudice. *Child Development*, 76, 652-663.
- Nesdale, D., Durkin, K., Maass, A., & Griffiths, J. (2004). Group status, outgroup ethnicity and children's ethnic attitudes. *Journal of Applied Developmental Psychology*, 25, 237-251.
- Ellemers, N., van den Heuvel, H., de Gilder, D., Maass, A., & Bonvini, A. (2004). The underrepresentation of women in science: Differential commitment or the Queen-bee syndrome? *British Journal of Social Psychology*, 43, 315-338.
- Maass, A., Cadinu, M., Guarnieri, G. & Grasselli, A. (2003). Sexual harassment under social identity threat: The computer harassment paradigm. *Journal of Personality and Social Psychology*, 85, 853-870.
- Nesdale, D., Maass, A., Griffiths, J., & Durkin, K. (2003). Effects of ingroup and outgroup ethnicity on children's attitudes towards members of the ingroup and outgroup. *British Journal of Developmental Psychology*, 21, 177-192.
- Kiesner, J., Maass, A., Cadinu, M., Vallese, I. (2003). Risk factors for ethnic prejudice during early adolescence, *Social Development*, 12, 2, 288-308.
- Maass, A. & Russo, A. (2003). Directional bias in the mental representation of spatial events: Nature or culture? *Psychological Science*, 14, 296-301.
- Maass, A. & Cadinu, M. (2003). Stereotype Threat: When minority members underperform. *European Review of Social Psychology*, 13, 243-275.
- Cadinu, M., Maass, A., Frigerio, S., Impagliazzo, L., & Latinotti, S. (2003). Stereotype Threat: The effect of expectancy on performance. *European Journal of Social Psychology*, 33, 267-285.
- Raffaella, M. & Maass, A. (2002). Chronic exposure to noise in industry: The effects on satisfaction, stress symptoms, and company attachment, *Environment and Behavior*, 34, 495-515.
- Maass, A., Colombo, A., Colombo, A., & Sherman, S.J. (2001). Inferring traits from behaviors and behaviors from traits: The induction-deduction asymmetry. *Journal of Personality and Social Psychology*, 81, 391-404.

Dall'Ara, E. & Maass, A. (2000). Studying sexual harassment in the laboratory: Are egalitarian women at higher risk? *Sex Roles*, 41, 681-704.

Maass, A. et al. (2000). Intimidating buildings: Can courthouse architecture affect perceived likelihood of conviction? *Environment and Behavior*, 32, 672-681.

Martella, D. & Maass, A. (2000). Unemployment and life satisfaction: The moderating role of time structure and collectivism. *Journal of Applied Social Psychology*, 30, 1095-1108.

Maass, A. (1999). Linguistic intergroup bias: Stereotype-perpetuation through language. In M. Zanna (Ed.) *Advances in Experimental Social Psychology*, 31, 79-121.

Franco, F. M. & Maass, A. (1999). Intentional control over prejudice: when the choice of the measure matters. *European Journal of Social Psychology*, 29, 469-477.

Maass, A., Montalcini, F., & Biciotti, E. (1998). On the (dis-) confirmability of stereotypic attributes. *European Journal of Social Psychology*, 28, 383-402.

Tiraboschi, M., & Maass, A. (1998). Reactions to perceived deprivation in ingroup and outgroup: a cross-cultural comparison. *European Journal of Social Psychology*, 28, 403-421.

Stahlberg, D. & Maass, A. (1998). Hindsight bias: Impaired memory or biased reconstruction? In W. Stroebe & M. Hewstone (Eds.). *European Review of Social Psychology*, Vol. 8, 105-132.

Calzolari, S. & Maass, A. (1998). The differential effects of quantity and quality of intergroup-contact. *Revue Internationale de Psychologie Sociale*, 2, 51-67.

Maass, A., Volpato, C., & Mucchi-Faina, A. (1996). Social influence and the verifiability of the issue under discussion: Attitudinal versus objective items. *British Journal of Social Psychology*, 35, 15-26.

Franco, F. & Maass, A. (1996). Implicit vs. explicit strategies of outgroup discrimination: the role of intentional control in biased language use and reward allocation. *Journal of Language and Social Psychology*, 15, 335-359.

Maass, A., Ceccarelli, R., & Rudin, S. (1996). The linguistic intergroup bias: Evidence for ingroup-protective motivation. *Journal of Personality and Social Psychology*, 71, 512-526.

Maass, A., Milesi, A., Zabbini, S., & Stahlberg, D. (1995). The linguistic intergroup bias: Differential expectancies or ingroup protection? *Journal of Personality and Social Psychology*, 68, 116-126.

Stahlberg, D., Eller, F., Maass, A. & Frey, D. (1995). We knew it all along: Hindsight bias in groups. *Organizational Behavior and Human Decision Processes*, 63, 46-58.

Maass, A., Corvino, G. & Arcuri, A. (1994). Linguistic intergroup bias and the mass media. *Revue Internationale de Psychologie Sociale*, 1, 31-43.

Arcuri, L., Maass, A., & Portelli, G. (1993). Linguistic intergroup bias and implicit attributions. *British Journal of Social Psychology*, 32, 277-285.

Trost, M. R., Maass, A., & Kenrick, D. (1992). Minority influence: Personal relevance biases cognitive processes and reverses private acceptance. *Journal of Experimental Social Psychology*, 28, 234-254.

Maass, A., & Schaller, M. (1991). Intergroup bias and the cognitive dynamics of stereotype formation. In W. Stroebe & M. Hewstone (Eds.). *European Review of Social Psychology*, 2, 189-209.

Mucchi-Faina, A., Maass, A., & Volpato, C. (1991). Social influence: The role of originality. *European Journal of Social Psychology*, 21, 183-197.

Clark, R. D., III. & Maass, A. (1990). The effects of majority size on minority influence. *European Journal of Social Psychology*, 20, 99-117.

Volpato, C., Maass, A., Mucchi-Faina, A., & Vitti, E. (1990). Minority influence and social categorization. *European Journal of Social Psychology*, 20, 119-132.

Maass, A., & Volpato, C. (1989). Gender differences in causal attributions about sexual experiences. *Journal of Applied Social Psychology*, 19, 517-542.

Trost, M., Cialdini, R. B., & Maass, A. (1989). Effects of an international conflict simulation on perceptions of the Soviet Union: A FIREBREAKS backfire. *Journal of Social Issues*, 45, 139-158.

Maass, A., & Koehnken, G. (1989). Eyewitness identification: Simulating the "weapon effect". *Law and Human Behavior*, 13, 397-408.

Schaller, M. & Maass, A. (1989). Illusory correlation and social categorization: Toward an integration of motivational and cognitive factors in stereotype formation. *Journal of Personality and Social Psychology*, 56, 709-721.

Maass, A., Salvi, D., Arcuri, L., & Semin, G. (1989). Language use in intergroup contexts: The linguistic intergroup bias. *Journal of Personality and Social Psychology*, 57, 981-993.

[reprinted in C. Stangor (Eds.) *Stereotypes and prejudice: essential readings*, Psychology Press, 2000]

Koehnken, G., & Maass, A. (1988). Eyewitness identification: False alarms on biased instructions? *Journal of Applied Psychology*, 73, 363-370.

Clark, R. D., III. & Maass, A. (1988). Social categorization in minority influence: The case of homosexuality. *European Journal of Social Psychology*, 18, 347-364.

Clark, R. D., III. & Maass, A. (1988). The role of social categorization and credibility in minority influence. *European Journal of Social Psychology*, 18, 381-394.

Maass, A., West, S. G., & Cialdini, R. B. (1987). Minority influence and conversion. In C. Hendrick (Ed.), *Review of Personality and Social Psychology* (Vol. 8). Beverly Hills, CA: Sage Publications, pp.55-79.

Tooley, V., Brigham, J. C., Maass, A., & Bothwell, R. K. (1987). Facial recognition: Weapon effect and attentional focus. *Journal of Applied Social Psychology*, 17, 845-859.

Maass, A., & Clark, R. D., III. (1986). Conversion theory and simultaneous majority/minority influence: Can reactance offer an alternative explanation? *European Journal of Social Psychology*, 16, 305-309.

Maass, A., Brigham, J. C., & West, S. G. (1985). Testifying on eyewitness reliability: Expert advice is not always persuasive. *Journal of Applied Social Psychology*, 15, 207-229.

[reprinted in L. S. Wrightman, C. E. Willis, & S. Kassin, 1987, *On the witness stand*, Sage]

Frank, D., & Maass, A. (1985). Relationship factors as predictors of causal attributions about sexual experiences. *Sex Roles*, 12, 697-711.

Maass, A., & Clark, R. D., III. (1984). The hidden impact of minorities: Fifteen years of research on minority influence. *Psychological Bulletin*, 95, 428-450.

Maass, A., & Clark, R. D., III. (1983). Differential processes underlying minority influence and conformity. *European Journal of Social Psychology*, 13, 197-215.

Brigham, J. C., Maass, A., Martinez, D., & Whittenberger, G. (1983). The effects of anxiety and arousal on facial recognition. *Basic and Applied Social Psychology*, 4, 279-293.

Maass, A., & Brigham, J. C. (1982). Eyewitness identification: The role of attention and encoding specificity. *Personality and Social Psychology Bulletin*, 8, 54-59

Maass, A., Clark, R. D., III., & Haberkorn, G. (1982). The effects of differential category membership and norms on minority influence. *European Journal of Social Psychology*, 12, 89-104.

Brigham, J. C., Maass, A., Snyder, L. D., & Spaulding, K. (1982). Accuracy of eyewitness identification in a field setting. *Journal of Personality and Social Psychology*, 42, 673-681.

Chapters

Suitner, C., Giacomantonio, M., & Maass, A. (in press). Embodied social cognition. In J. D. Wright (ed.). *International Encyclopedia of the Social and Behavioral Sciences*, 2nd Edition, Oxford: Elsevier.

Maass, A., Arcuri, L., & Suitner, C. (in press). Shaping intergroup relations through language. In T. Holtgraves. *Oxford Handbook of Language and Social Psychology*. Oxford University Press in 2013

Maass, A., Suitner, C. & Arcuri, L. (in press). The role of metaphors in intergroup relations, To appear in: *Metaphorical Thought in Social Life* edited by Mark J. Landau, Michael D. Robinson, and Brian P. Meier.

Maass, A., Suitner, C., & Merkel, E. (in press). Does political correctness make (social) sense? In: J. P. Forgas, J. Laszlo, & O. Vincze (Eds). *Social cognition and communication*. New York: Psychology Press.

Maass, A., Cadinu, M., & Galdi, S. (in press). Identity threat and gender-based harassment, in M.K. Ryan, & N.R. Branscombe (Eds.). *The Sage Handbook of Gender and Psychology*.

Suitner, C., Koch, S. C., Bachmeier, K., & Maass, A. (2012). Dynamic embodiment and its functional role: a body feedback perspective. In Koch, S. C., Fuchs, T., & Müller, C. (Eds.), *Body Memory, Metaphor, and Movement*. Philadelphia: John Benjamins (pp. 155–170)

Suitner, C. & Maass, A. (2011). Writing Direction, Agency and Gender Stereotyping: An Embodied Connection, to appear in: T. Schubert & A. Maass: *Spatial Dimensions of Social Thought*, Mouton de Gruyter, Berlin.

Schoel, C. & Maass, A. (2008). Linguistic Intergroup Bias. In Levine, J. & Hogg, M. (Eds.) *Encyclopedia of Group Processes and Intergroup Relations*. Sage.

Karasawa, M. & Maass, A. (2008). The role of language in the perception of persons and groups. In Richard Sorrentino and Susumu Yamaguchi (Eds.) *Handbook of Motivation and Cognition across Cultures*, Amsterdam, NL: Elsevier Inc.

Carnaghi, A. & Maass, A. (2007). Derogatory language in intergroup context: Are “gay” and “fag” synonymous? In Y. Kashima, K. Fiedler, & P. Freytag. *Stereotype Dynamics: Language-based Approaches to Stereotype Formation, Maintenance, and Transformation*. Lawrence Erlbaum Associates.

Maass, A., & Cadinu, M. (2006). Protecting a threatened identity through sexual harassment: A social identity interpretation. In R. Brown & D. Capozza (Eds.). *Social Identities: Motivational, emotional, cultural influences* (pp. 109-131). Hove, UK: Psychology Press/Taylor & Francis

Bourhis, R. Y. & Maass, A. (2006). Linguistic prejudice and stereotypes. In: U. Ammon, N. Dittmar, K.J. Mattheier, & P. Trudgill, P. (Eds.). *Sociolinguistics. An International Handbook of the Science of Language and Society*, 2nd Edition. Berlin and New York: Walter De Gruyter. Pp 1587-1602.

Maass, A. (2001). Attendibilità del minore e problemi di comunicazione. In: A. Forza, P. Michielin, & G. Sergio (Eds.) *Difendere, valutare e giudicare il minore: Il processo penale minorile, manuale per avvocati, psicologi e magistrati*. Milano: Giuffrè Editore (pp. 457-472).

Maass, A., Castelli, L., & Arcuri, L. (2000). Measuring prejudice: Implicit vs. explicit techniques. In D. Capozza e R. Brown (eds.) *Social identity processes*, London: Sage Publications (pp. 96-116).

Maass, A. (1996). Logic and methodology of experimental research in eyewitness psychology. In: S. L. Sporer, R. L. Malpass, & G. Koehnken (Eds.) *Psychological issues in eyewitness identification*, Mahwah, New Jersey: Lawrence Erlbaum Ass. (pp. 279-293).

Maass, A., & Arcuri, L. (1996). Language and stereotyping. In N. Macrae, C. Stangor, & M. Hewstone (Eds.) *The foundations of stereotypes and stereotyping*. New York: Guilford Press (pp. 129- 143)

Maass, A., & Mucchi-Faina, A. (1995). Doubles minorites et minorites hors-groupes. In: I. L. Beauvois, G. Mugny, & D Oberle (eds.) *La psychologie sociale, Vol 1: Relations humaines groupes et influence sociale*. Grenoble: Presses Universitaires de Grenoble (pp. 307-310)

Maass, A. (1995). Persuasione e influenza sociale. In L.Arcuri (Ed.), *Manuale di Psicologia Sociale*, Bologna: Mulino (pp. 425-443)

Arcuri, L., & Maass, A. (1995). Le dimensioni del se' . In L.Arcuri (Ed.), *Manuale di Psicologia Sociale*, Bologna: Mulino (pp. 131-159).

Maass, A. & Volpato, C. (1994). Theoretical perspectives on minority influence: Conversion vs. divergence. In S. Moscovici, A. Mucchi-Faina, & A., Maass (Eds.), *Minority influence*. Chicago: Nelson Hall (pp. 135-147) [reprinted in Italian translation in *Ricerche di Psicologia*, 4, 9-23].

Maass, A., & Arcuri, L. (1992). The role of language in the persistence of stereotypes. In K. Fiedler & G. Semin (Eds.), *Language, interaction, and social cognition*, Sage. (pp. 129-143)

Maass, A., (1991). Atteggiamenti sociali: Gli stereotipi [Social attitudes: Stereotypes]. In R. Trentin (Ed.) *Gli atteggiamenti sociali: Teoria e ricerca*. Torino: Boringhieri. (pp. 164-186)

Maass, A. (1988). Logik und Methoden experimenteller Forschung in der forensischen Aussagepsychologie. In G. Koehnken & S. L. Sporer (Eds.). *Identifizierung von Tatverdaechtigen: Psychologische Erkenntnisse, Probleme und Perspektiven*. Goettingen: Hogrefe Verlag [English version 1996]

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